



I wanted to thank ThomasNet for working with us and solving our Internet goals.

We have been with Thomas Net a number of years and are very appreciative of Thomas Net driving a significant amount of quality customers to our website. Since we added the ThomasNet Catalog Navigator to our website, we have had some very positive results.

Potential customers are now able to quickly identify our products & capabilities and then initiate business with us due to our custom fit Catalog Navigator solution; As a result, we are converting more website visitors into customers than ever before.

Currently, I would have to say that ThomasNet is the best Internet investment Vynckier Enclosure Systems, Inc. has made. This was a pleasant surprise since our other Internet marketing and some of the other initiatives drive a lot more traffic – but with less results. We found that ThomasNet drives the highest percentage of quality customers and within the first month have already paid for the whole program with one order. Our return on investment is impressive.

The cost of ThomasNet was a fraction of the cost of hiring a customer service person.

We look forward to a long-term mutually beneficial business relationship between Vynckier Enclosure Systems, Inc. & ThomasNet.

Sincerely,

A handwritten signature in cursive script that reads 'Myrna King'. The signature is written in black ink and is positioned to the right of the word 'Sincerely,'.

**Myrna King**  
**Sr. VP and General Manager**